



MY FAVORITE "CHICK FLICK": "Change of Habit" starring Elvis Presley

IN MY CD PLAYER RIGHT NOW: Bryan Adams

MY FAVORITE JUNK FOOD: Anything Chocolate

MY FAVORITE THING TO SHOP FOR: Sports memorabilia

ONE OF MY "PET PEEVES": People who don't enjoy life

THE PERFECT WEEKEND: Watching NASCAR with friends – Mark Martin is my favorite driver.

Easygoing and possessing a knack for making friends, Lisa Sumner is happy to be a part of the "family business" at Insurtec, Inc.

Lisa used to work in the mortgage and banking industry, but a merger at her company left her suddenly in need of a job. After talking to her aunt, Dixie Hooper, she discovered that her uncle Terry Hooper needed another person he could count on at his insurance business, Insurtec, Inc. "I called my Uncle Terry and told him I was interested in working with him and I was hired in November 1999," she said. "I was excited about the possibility of working with family and staying close to home."

As an Insurtec customer service representative, Lisa provides quotes, binds policies, makes policy changes and answers any questions her salon clients might have. She says her favorite part of

the job, by far, is talking with her tanning salon clients. "The people in the indoor tanning industry are great!" she exclaimed. "I've gotten to know many of them initially because they wanted me to explain their coverage, and I've made many great friends that way. It's fun to go to industry events and meet people I've been talking to on the phone for months and finally put a face with their voice."

While Lisa enjoys putting in an honest day's work at Insurtec, she also likes to relax. Now that her children, Justin and Jamie, are young adults, she finds herself thinking of her dream vacation more and more. "I'd love to go to Cancun with my husband, Craig," she commented. "I've never been there but it looks beautiful. I can just imagine myself sitting on the beach with the sun and the surf around me."



Your insurance company is a very important cog in defending the tanning industry and we take this responsibility seriously. At Insurtec, we know we are one of the first lines of defense against fraudulent claims against tanning salons and we work hard to keep a clean bill of health for our industry. We have been working with tanning salons for over 20 years and we probably have more experience adjusting claims than anyone in the industry. Our web site, www.insurtecinc.com, is the most extensive tanning insurance site on the web, giving you access to online quotations and loads of information to help you research what makes tanning insurance different from regular business insurance.

We believe in simple applications, affordable solutions, quick quotations and developing a personal relationship with each of our clients. Give us a call for a quote. You'll be glad you did.

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